

Adirondack Nonprofit Network (ANN)  
COVID-19 Response Meeting III Agenda  
**Topic – Fundraising in Uncertain Times**

April 3, 2020  
2:00 – 3:00 pm

<https://zoom.us/j/6014390080>

Meeting ID: 601 439 0080  
(646) 558 8656  
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**Welcome** (10 minutes)

- Lindsay Yost - Any updates or announcements
- Matt Donahue – Donor Outreach and follow up from previous meeting

**Guest Speaker – Andy Robinson** (30 minutes)

- Fundraising in Uncertain Times

**Q & A – Andy Robinson** (15 minutes)

**Next Steps** (5 minutes)

\*\* If you are not familiar with Andy Robinson, check out his work and website [here](#) \*\*

**About Andy:**

*For 40 years, I've worked with a variety of nonprofits as a fundraiser, facilitator, trainer and community organizer. Since starting my consulting practice in 1995, I've provided support and training to thousands of nonprofit staff and volunteer leaders in 47 U.S. states and across Canada.*

*I specialize in the needs of organizations working for human rights, social justice, artistic expression, environmental conservation, and community development.*

*My books include [Grassroots Grants](#) and [Selling Social Change](#), available from Jossey-Bass. [How to Raise \\$500 to \\$5000 From Almost Anyone](#), and [The Board Member's Easier Than You Think Guide to Nonprofit Finances](#) (with [Nancy Wasserman](#)), were published by Emerson & Church.*

*My latest books are [What Every Board Member Needs to Know, Do, and Avoid](#) and (with [Andrea Kihlstedt](#)), [Train Your Board \(and Everyone Else\) to Raise Money](#).*

*I live in Plainfield, Vermont with my spouse Jan, a woodlot filled with wildlife, and a garden that is completely out of control.*